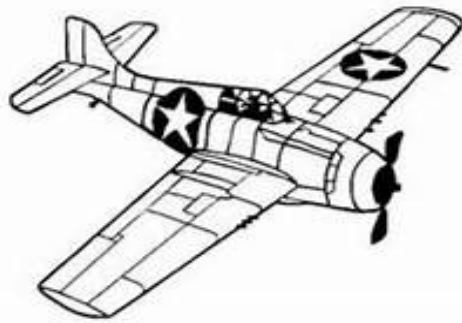


# Oconee County Regional Airport

## Directors Report: September 15, 2016



### **AIRFIELD:**

- Slope mowing complete. (State Funding help) Mercier's was awarded the contract with the State.
- Fence line spraying complete. (State Funding help)
- We had our annual safety inspection on 8-16-2016. Good report, we corrected millings pile and gate issue. We have to work on cracks on ramp and some trees that are starting to be a concern on the approach end of runway 07 and 25.

### **SAFETY/SECURITY:**

- The security gate is complete. Key cards have been issued and vendor codes have been assigned. (Flying Clubs, Dispatch, Emergency Services and Transient Customers)
- Back swing gate is complete and installed. Ernie Beck and his team with the county built this structure and installed for us.

## **FBO FINANCIALS:**

- See attachment

## **CAPITAL PROJECTS:**

- The FAA has asked WK Dickson to give them an updated Terminal Planning Document. The FAA has issued a grant for this. This is a summary of this upcoming project.

The Terminal Area Plan project for Federal FY16 will provide forecasting of operations and alternatives for development of the terminal area of the Clemson-Oconee County Regional Airport. Several options for meeting the goals and operational need for the next 20 years will be realized and a recommended development plan will be brought forward. An updated Terminal Area Plan document will be incorporated into the existing Airport Layout Plan. The resulting plan will provide the Aeronautics Commission and Oconee County with guidance on logical development of the Airport's Terminal Area.

The next projects to be addressed, as FAA AIP funding is available, are to relocate Mt. Nebo Church Rd., use the dirt from that road relocation to expand the existing main apron, purchase properties within the approach to Runway End 7, and remove some tree obstructions within this same approach.

## **TERMINAL/FACILITIES:**

- We continue the ongoing project to maintain and beautify the terminal and the grounds around the terminal.
- It is now routine to have fresh tea and popcorn each day for our customers. Keeping the terminal cleaned each day has also become a daily priority. We have had some nice comments pertaining to the look and atmosphere of the terminal.

## **PERSONNEL:**

- Ben King, Airport part time employee graduated Clemson University in August 2016. We have discussed his future with us going forward. His plan is to stay with the County until the middle of next year and will be working on pursuing a career with the Marines.

## **OTHER:**

- The contract we have in place with WK Dickson finishes the 5 year term in October, 2016. Robyn Courtright with the County Procurement office has sent out the RFP's. Five firms have shown interest in the contract and have submitted proposals. An evaluation committee has been formed to score each of these proposals. After the first session we have narrowed it down to three companies. The committee will do this process again on October 24<sup>th</sup>.

## AVGAS & JET- A FUEL TOTALS (BY 2014-2015 & 2015-2016)

|                    | Avgas SS        |                 | Agas FS      |                | Jet A        |               |
|--------------------|-----------------|-----------------|--------------|----------------|--------------|---------------|
|                    | 2014-2015       | 2015-2016       | 2014-2015    | 2015-2016      | 2014-2015    | 2015-2016     |
| JULY               | 2218.86         | 3275.01         | 2142         | 1585.7         | 11197        | 11939         |
| AUG                | 2501.42         | 2926.25         | 2065         | 1857.9         | 10275        | 7413          |
| SEPT               | 2567.71         | 3011.48         | 1621         | 2194.2         | 13005        | 8337          |
| OCT                | 3415.03         | 2598.83         | 2237         | 2509.7         | 15522        | 21799         |
| NOV                | 2414.99         | 1941.2          | 2005         | 1580.3         | 6102         | 12370         |
| DEC                | 1337.24         | 1662.37         | 1359         | 906            | 2753         | 5547          |
| JAN                | 1409.8          | 1560.3          | 615.8        | 965            | 3606         | 3588          |
| FEB                | 1130.31         | 1606.42         | 403.4        | 1442.2         | 2485         | 6078          |
| MAR                | 1758.22         | 2027.63         | 1067         | 1530.4         | 7543         | 7319          |
| APR                | 2156.37         | 2943.92         | 1353         | 2043.1         | 6108         | 6385          |
| MAY                | 2470.38         | 2467.44         | 1125         | 1165.7         | 9865         | 11799         |
| JUNE               | 2600.51         | 3206.37         | 1710         | 1595.3         | 7408         | 12314         |
| <b>Total</b>       | <b>25980.84</b> | <b>29227.22</b> | <b>17703</b> | <b>19375.5</b> | <b>95869</b> | <b>114888</b> |
| <b>Total Avga:</b> | <b>43683.64</b> | <b>48602.72</b> |              |                |              |               |

## AVGAS & JET-A FUEL TOTAL (BY 2015-2016 & 2016-2017)

|             | Avgas SS  |           | Agas FS |           | Jet A    |           |
|-------------|-----------|-----------|---------|-----------|----------|-----------|
|             | 2015-2016 | 2016-2017 | 2015-20 | 2016-2017 | 2015-20: | 2016-2017 |
| JULY        | 3275.01   | 3535.21   | 1585.7  | 1738.6    | 11939    | 13981     |
| AUG         | 2926.25   | 2430.67   | 1857.9  | 2213.4    | 7413     | 12715     |
| SEPT        | 3011.48   |           | 2194.2  |           | 8337     |           |
| OCT         | 2598.83   |           | 2509.7  |           | 21799    |           |
| NOV         | 1941.2    |           | 1580.3  |           | 12370    |           |
| DEC         | 1662.37   |           | 906     |           | 5547     |           |
| JAN         | 1560.3    |           | 965     |           | 3588     |           |
| FEB         | 1606.42   |           | 1442.2  |           | 6078     |           |
| MAR         | 2027.63   |           | 1530.4  |           | 7319     |           |
| APR         | 2943.92   |           | 2043.1  |           | 6385     |           |
| MAY         | 2467.44   |           | 1165.7  |           | 11799    |           |
| JUNE        | 3206.37   |           | 1595.3  |           | 12314    |           |
| <br>        |           |           |         |           |          |           |
| Total       | 29227.22  | 5965.88   | 19376   | 3952      | 114888   | 26696     |
| <br>        |           |           |         |           |          |           |
| Total Avgas | 48602.72  | 9917.88   |         |           |          |           |

**RETAIL SALES****JUNE 2015 & 2016**

|                 | Jun-15              |                 | Jun-16              |
|-----------------|---------------------|-----------------|---------------------|
| Misc.           | \$ 84.50            | Misc.           | \$ 39.00            |
| Tiedowns        | \$ 200.00           | Tiedowns        | \$ 350.00           |
| Hangars         | \$ 10,525.00        | Hangars         | \$ 9,320.00         |
| Jet-A           | \$ 35,081.05        | Jet-A           | \$ 48,398.32        |
| Avgas           | \$ 20,038.33        | Avgas           | \$ 19,798.37        |
| Callots         | \$ 240.00           | Callots         | \$ 480.00           |
| LT Parking      | \$ 100.00           | LT Parking      | \$ 265.00           |
| Ramp/GPU        | \$ 550.00           | Ramp/GPU        | \$ 1,500.00         |
| <b>TOTAL \$</b> | <b>\$ 66,818.88</b> | <b>TOTAL \$</b> | <b>\$ 80,150.69</b> |

**RETAIL SALES****JULY 2015 & 2016**

|                 | Jul-15              |                 | Jul-16              |
|-----------------|---------------------|-----------------|---------------------|
| Misc.           | \$ 103.39           | Misc.           | \$ 236.58           |
| Tiedowns        | \$ 275.00           | Tiedowns        | \$ 300.00           |
| Hangars         | \$ 10,370.00        | Hangars         | \$ 10,365.00        |
| Jet-A           | \$ 57,475.06        | Jet-A           | \$ 55,509.34        |
| Avgas           | \$ 23,475.06        | Avgas           | \$ 22,175.35        |
| Callots         | \$ 320.00           | Callots         | \$ 560.00           |
| LT Parking      | \$ -                | LT Parking      | \$ -                |
| Ramp/GPU        | \$ 850.00           | Ramp/GPU        | \$ 900.00           |
| <b>TOTAL \$</b> | <b>\$ 92,868.51</b> | <b>TOTAL \$</b> | <b>\$ 90,046.27</b> |

**RETAIL SALES****AUGUST 2015 & 2016**

|                 | Aug-15              |                 | Aug-16              |
|-----------------|---------------------|-----------------|---------------------|
| Misc.           | \$ 265.00           | Misc.           | \$ 58.10            |
| Tiedowns        | \$ 300.00           | Tiedowns        | \$ 295.00           |
| Hangars         | \$ 9,825.00         | Hangars         | \$ 11,547.50        |
| Jet-A           | \$ 34,023.85        | Jet-A           | \$ 51,305.78        |
| Avgas           | \$ 23,826.03        | Avgas           | \$ 19,931.45        |
| Callots         | \$ 240.00           | Callots         | \$ 600.00           |
| LT Parking      | \$ 100.00           | LT Parking      | \$ 10.00            |
| Ramp/GPU        | \$ 450.00           | Ramp/GPU        | \$ 665.00           |
| <b>TOTAL \$</b> | <b>\$ 69,029.88</b> | <b>TOTAL \$</b> | <b>\$ 84,412.83</b> |